



WEST AFRICA HEALTH ORGANIZATION (WAHO)

INVITATION FOR BIDS

Support to the West African Health Organization for Strengthening Epidemiological Surveillance Systems

International Competitive Bid n°: ICB/PROALAB-WAHO/2020/001

Countries: Burkina Faso, Côte d'Ivoire, Niger, and Nigeria.

Source of Financing: The Government of the Federal Republic of Germany

Project implementer: West African Health Organisation

1. On the basis of a financing agreement between the German Development Bank KfW and ECOWAS, represented by WAHO (West African Health Organisation), as well as a separate agreement between WAHO and KfW, the German government, through KfW, has allocated a budget for the project entitled "Strengthening Epidemiological Services and Health Systems in ECOWAS Countries". This programme aims to support with a portion of the funds the efforts by the KfW, the German government, to improve epidemiological surveillance systems at national and regional levels. Indeed, the general objective is to better protect the population of the ECOWAS region against epidemic diseases., provision of medical equipment for the four countries.
2. On behalf of the ECOWAS, the West African Health Organisation (WAHO) is the recipient of funds and the Project Executing Agency. The Project supported by GFA Consulting Group, Hamburg, Federal Republic of Germany in cooperation with Foundation Merieux, Lyon, France, have signed a consortium agreement in the framework of this KfW-funded project to support 11 national and regional reference laboratories in four countries (Burkina Faso (3), Ivory Coast (1), Niger (3), and Nigeria (5)) and to procure the programme needs financed from KfW proceeds in accordance with the "Guidelines for the Procurement of Consulting Services, Works, Plant, Goods and Non-Consulting Services in Financial Cooperation with Partner Countries", Section 2.1.1. **International Competitive Bidding**" <https://www.kfw-entwicklungsbank.de/International-financing/KfW-Development-Bank/Publications-Videos/Publication-series/Guidelines-and-contracts/>
3. WAHO has applied for financing from KfW toward the cost of the Project "Support to the West African Health Organization for strengthening epidemiological surveillance systems", and intends to apply part of the proceeds toward payments under the contract(s) for the supply and installation of laboratory equipment, reagents & consumables and incinerators for 11 National and Regional Reference Laboratories of four ECOWAS countries: Burkina Faso, Côte d'Ivoire, Niger, and Nigeria.
4. WAHO now invites sealed Bids from eligible Bidders for the supply and installation of laboratory equipment, reagents & consumables and incinerators for 11 National and Regional Reference Laboratories of four ECOWAS countries: Burkina Faso, Ivory Coast, Niger, and Nigeria, including installation, on the basis of competitive tendering.

5. Bidding will be conducted by means of the International Competitive Bidding procedure with qualification as specified in KfW's Procurement Guidelines ("KfW Guidelines") and the relevant regulations of WAHO. The tender is open to the ECOWAS and international companies which meet the eligibility criteria.

6. The tender comprises the following lots:

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|-------|--|
| Lot 1 | Laboratory Equipment for PCR and Immunoassay |
| Lot 2 | General Laboratory Equipment |
| Lot 3 | Products and Materials for Laboratory |
| Lot 4 | Reagents and Consumables |
| Lot 5 | Incinerators |

7. Bidders may bid for any of the above or for all 5 Lots. However, Bidders must offer for all items in full quantity in any lot selected, a partial bid of a lot is not acceptable. For bids for multiple lots, sealed bids shall be submitted separately for each lot.

8. Bidders are required to submit, for each lot, a bid guarantee and a line of credit issued by a bank or an authorized financial institution (guarantor) in the amount:

| Lot | Bid security amount |
|------------|----------------------------|
| Lot 1: | € 12,000.00 |
| Lot 2: | € 30,000.00 |
| Lot 3 | € 10,000.00 |
| Lot 4 | € 80,000.00 |
| Lot 5 | € 8,000.000 |

9. Interested eligible bidders may consult and download free of charge the tender dossier, Bidding Documents, and a "Password Submission Form" from WAHO's website - www.wahooas.org/tenders as from 1200 hours GMT on **Friday, 4 September 2020**. Enquiries should be directed to the email lamoukou@wahooas.org

Submission of Tenders

10. Tender Submissions and Bid Documents must be written in English, must be password protected (see page 13 of KfW Instruction to Bidders on WAHO website), and must be uploaded electronically to www.wahooas.org/tenders no later than 1200 hours GMT on **Tuesday, 20 October 2020**. This is the recommended primary method for submission of tenders. In case of difficulty in uploading documents, it is possible to submit tenders with password protected documents by email to tenders@wahooas.org provided the Subject line of the email has only the following words: **ICB/PROALAB-WAHO/2020/001**. Any other entry or words on the Subject line of the email will render the tender submission ineligible and it will be rejected outright. Any attempted uploading or submission of tenders after the deadline of 12 hours GMT on Tuesday, 20 October 2020 will be rejected outright. Tenders submitted by any other means will not be received, opened, or considered. **The "Password Submission Form" is required on the Bid Opening Day and must NOT be uploaded or emailed with the bid documents.**

11. Bidders should check in the Inbox and SPAM folders the automatic acknowledgement of receipt implemented by the bidding platform in place at WAHO and ask any questions for clarification or assistance through the address defined in point 8 above.

12. Bidders shall remain bound by their offers for a maximum of 120 days as from the date of opening of the bids.

Submission of Passwords & Opening of Bids

13. Bids will be opened virtually on Wednesday 21 October 2020 at 1030 hours GMT. Bidders who wish to observe the Bid Opening activity are welcome to do so, and a link to the Zoom video-conference address will be indicated on the WAHO website (www.wahooas.org/tenders) no later than close of business on the deadline day for submission of tenders.


The “Password Submission Form” is required for the Bid Opening and Bidders are able to do this 0800 – 1000 hours on Wednesday 21 October 2020, the Bid Opening Day. Bidders should send in the form using the same method of submitting the bid documents – uploading to www.wahooas.org or by email to tenders@wahooas.org

Important Dates

14. Bidders should please note the following deadlines

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|------------------------------------|------------------------------|
| 20 October 2020, 1200 hours | End of Submission of Tenders |
| 21 October 2020, 0800 – 1000 hours | Submission of Password Form |
| 21 October 2020, 1030 hours | Bid Opening |

As the Authority competent to accept the tender, the Purchaser reserves the right to accept or reject one or all the tenders without assigning any reason thereof. Award of the Contract will be subject to approval by the Purchaser and no objection by KfW, Federal Republic of Germany.



Prof Stanley OKOLO
Director General, WAHO